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| **TEAM PRESENTING: Team 14 - Entrepreneurship**    **TEAM PROVIDING THE FEEDBACK: Team 14 – GE healthcare**  **Guidance for completing the HBC Peer to Peer Feedback**  *Tick the most applicable box for each of the assessment criteria. Ensure you have read the client brief in advance of the team’s presentation, so that you understand the client’s challenge. You must provide written feedback on the team’s strengths in each assessment area, as well as recommendations for how you believe the team could improve. Remember to provide supporting detail for each of your feedback points, so that the rationale is clear for the team receiving the feedback. Thank you.* | | | |
| **Solving the Problem Identified** | **High**   * The solution fully addresses the problem and is commercially viable. * Solution is innovative and ambitious. | **Medium**   * The solution mostly addresses the problem and may be financially viable. * Solution requires some refinement. | **Low**   * The solution minimally addresses the problem and may lack financial viability. * Solution requires considerable rework. |
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| **Feedback on Solving the Client’s Challenge**  *(Please use continuation sheet at end of document if needed)* | Feedback on the team’s strengths:  Punctuality, very motivated team with a clear solution to a problem highlighted. Very engaged in seeking feedback and incorporatining it into the project. The team is embracing the disruptive technologies to solve the problem, which is blockchain. The idea was presented very clearly and the team providing feedback was very jealous of it.  Recommendations for how the team could improve:  Team 14 should focus on the technicalities of their solutions. They should clearly outline what value the blockchain technology would bring into tis project. They could possibly seek to research how smart contracts work and use it as a benchmark. The team could also look into the current regulations when it comes to degree verfication process, whether the curent state of process is forced by universities itself or external regulations. | | |
| **Analysis** | **High**   * Thorough analysis presented, with high quality charts. * Insights are evident and sources synthesised. | **Medium**   * Partial analysis presented, charts could be clearer. * Refinement of analysis required to deliver insights. | **Low**   * Minimal analysis presented, charts lack clarity. * Additional analysis required to deliver insights. |
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| **Feedback on Analysis** | Feedback on the team’s strengths:  Team 14 has done a great job with analysis using design thinking. The team has taken a problem and come up with a feasible solution.  Recommendations for how the team could improve:  We recommended that the team broaden their database by allowing individual users of the program to upload their own degrees using some for of scanner technology. | | |
| **Presentation**  **Composition** | **High**   * The pitch is logical, the flow is excellent. * Slide headings deliver clear messages. * Charts improve the impact of storytelling. | **Medium**   * The pitch is mostly logical. * Slide headings could be improved to land messages effectively. * Charts are overly complex or unclear. | **Low**   * The pitch is confused, with logic leaps or gaps. * Slide headings do not support a coherent story flow and lack clarity. * Some charts missing or use of charts ineffective. |
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| **Feedback on Presentation Composition** | Feedback on the team’s strengths:  They did a good job presenting their ideas. The presentation was clear and precise and the team was able to portray their vision in a manner that was understandable.  Recommendations for how the team could improve:  Keep practicing for fluidity. | | |
|  | **High**   * Highly professional investor-ready pitch. * Natural team transitions. * Highly effective handling of questions. | **Medium**   * Some room for improvement in pitch style. * Some room for improvement in question handling. | **Low**   * Considerable improvement required in pitch delivery. * Considerable improvement required in question handling. |
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| **Feedback on Presentation Delivery** | Feedback on the team’s strengths:  Very confident presenting, ideas clearly understood by the audience. No use of useless jargon makes it a easy to listen and engaging pitch.  Recommendations for how the team could improve:  Focus on clear transitions between members presenting and ideas. | | |

Continuation Sheet for Additional Comments:

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| GOOD LUCK. WE ARE CONFIDENT YOU WIL ROCK THIS CHALLENGE!!!! |